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## FINANCIAL RELEASE QUATERLY REVENUE FROM MAY 1 TO JULY 312012

The financial year-end of Christian Dior having been changed to April 30, the revenue figures reported in the present financial release cover the period from May 1 to July 31, 2012, which corresponds to the first quarter of the 2012/2013 financial year of the Company.

The Christian Dior group recorded revenues of 6.9 billion Euros from May 1 to July 31, 2012, representing a $22 \%$ increase compared to the same period of 2011. Revenues were as follows:

| (Euro millions) | Period from May 1 <br> to July 31, 2012 | Period from May 1 <br> to July 31, 2011 |
| :--- | ---: | :---: |
| Christian Dior Couture | 323 | 252 |
| Wines \& Spirits | 843 | 702 |
| Fashion \& Leather Goods | 2,413 | 2,096 |
| Perfumes \& Cosmetics | 805 | 691 |
| Watches \& Jewelry (*) | 733 | 447 |
| Selective Retailing | 1,834 | 1,486 |
| Other activities and | $(49)$ | $(32)$ |
| eliminations | $\mathbf{6 , 9 0 2}$ | $\mathbf{5 , 6 4 2}$ |

(*) Bulgari revenues taken into account since July 1, 2011.

Christian Dior Couture revenues for the period from May 1 to July 31, 2012 amounted to 323 million Euros, representing an increase of $28 \%$ compared to the same period of 2011. Revenues from retail operations recorded a very solid growth of $36 \%$ compared to the same period of 2011.

LVMH revenues from May 1 to July 31, 2012 amounted to 6,589 million Euros, representing an increase of $22 \%$ compared to the same period of 2011. Highlights include:

- Double-digit revenue growth at Louis Vuitton, demonstrating the exceptional appeal of the brand among customers over the whole world;
- Robust demand for Wines \& Spirits and Watches \& Jewelry;
- Continued innovation and success of star lines at Parfums Christian Dior;
- On-going integration of Bulgari within LVMH;
- Excellent performance of DFS and Sephora globally.


## APPENDIX - Revenues by business groups and accounting periods.

The regulated information related to this press release is available on the website www.dior-finance.com

The figures reported in the present financial release have not been audited. Certain information included in this release is forward looking and is subject to important risks and uncertainties and factors beyond our control or ability to predict, that could cause actual results to differ materially from those anticipated, projected or implied. It only reflects our views as of the date of this presentation. No undue reliance should therefore be based on any such information, it being also agreed that we undertake no commitment to amend or update it after the date hereof.

APPENDIX
Christian Dior - Revenues by business groups and accounting periods (*)

| Euro millions | Christian <br> Dior <br> Couture | Wines \& Spirits | Fashion \& Leather Goods | Perfumes \& Cosmetics | Watches \& Jewelry | Selective <br> Retailing | Other activities and eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Periodfrom May 1 to July 31, 2012 | 323 | 843 | 2,413 | 805 | 733 | 1,834 | (49) | 6,902 |
| Period from May 1 to July 31, 2011 | 252 | 702 | 2,096 | 691 | 447 | 1,486 | (32) | 5,642 |

Periodending April 30, 2012 (4 months)

| Euro millions | Christian <br> Dior <br> Couture | Wines \& Spirits | Fashion \& Leather Goods | Perfumes \& Cosmetics | Watches \& Jewelry | Selective <br> Retailing | Other activities and eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period from January 1 to March 31, 2012 | 284 | 926 | 2,374 | 899 | 630 | 1,823 | (76) | 6,860 |
| Period from January 1 to April 30, 2012 | 371 | 1,196 | 3,101 | 1,188 | 853 | 2,385 | (101) | 8,993 |

Period ending December 31, 2011 ( 12 months)

| Euro millions | Christian <br> Dior Couture | Wines \& Spirits | Fashion \& Leather Goods | Perfumes \& Cosmetics | Watches \& Jewelry | Selective <br> Retailing | Other activities and eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period from January 1 to March 31, 2011 | 221 | 762 | 2,029 | 803 | 261 | 1,421 | (33) | 5,464 |
| Period from April 1 to June 30, 2011 | 224 | 673 | 1,942 | 715 | 315 | 1,410 | (22) | 5,257 |
| Period from July 1 to September 30, 2011 | 260 | 871 | 2,218 | 793 | 636 | 1,547 | (61) | 6,264 |
| Period from October 1 to December 31, 2011 | 295 | 1,218 | 2,523 | 884 | 737 | 2,058 | (72) | 7,643 |
| Periodfrom January 1 to December 31, 2011 | 1,000 | 3,524 | 8,712 | 3,195 | 1,949 | 6,436 | (188) | 24,628 |

(*) Figures rounded to the nearest digit.

